



Accretive SDU Consulting Private Limited

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Vishnu Bagri

Partner, Accretive SDU Consulting Private Limited

Professional Background

- Co-founder of Accretive SDU Consulting (formerly called as Accretive Business Consulting).
- Member of Advisory Board of TPA - Global.
- Fellow Member of the Institute of Chartered Accountants of India and Bachelor's degree in Commerce.
- Over 14 years' experience in international tax and transfer pricing. Vishnu specializes in advising clients on Indian and International tax issues, including structuring inbound and outbound investments, tax optimization strategies and transfer pricing strategies.
- Is Executive Committee Member & Vice-President, International Fiscal Association, Bangalore Chapter.
- Previous experience includes working in the Global Tax Advisory Services practice at Ernst & Young.
- Is faculty at the certification course in International Tax organized by the Institute of Chartered Accountants of India and speaks regularly on international tax and transfer pricing topics.

Proven Track Record

- Vishnu has worked with a wide range of multinational and Indian clients encompassing diversified industry verticals.
- Vishnu has managed transfer pricing planning, documentation, and assessment/audit engagements for over 200 clients spanning diversified industries.
- Has been working very closely with start-ups in shaping their tax and transfer pricing policies
- Has been working with Indian companies with global operations in designing global tax efficient operating/investing/finance structures, aligned to business objectives, along with its implementation vide formulation of inter-company transfer pricing policies and its documentation.



- Previous experiences at Ernst & Young. During this tenure, apart from managing global transfer pricing engagements, Vishnu assisted in establishing the practice management framework for the transfer pricing practice at Ernst & Young.

Capabilities

- Working with multinationals for developing their strategies for tax optimization and tax risk management.
- His technical skills include transfer pricing aspects of business restructuring, documentation, dispute resolutions, advance pricing arrangements and implications under double tax avoidance agreements.
- Project leader on global transfer pricing projects.
- Has a deep insight on the operating models and tax issues effecting companies in the information technology and internet segments.